

THE PJPII SCRIP Program

~ Good for your school | Great for your wallet! ~

Q&A: Questions & Answers 2012-2013

To use this Q&A, simply on a PC use **CTRL+F** or on a MAC use **Command+F** and type in a brief question or a few words to find the question you are looking for. If you don't find it in here, contact us!

PJPII's Website, select: <u>FAMILY & TEACHER INFO | SCRIP</u> or email <u>PJP2SCRIP@yahoo.com</u> or shop @ <u>ShopWithScrip.com</u> (use enrollment code: AB8472DL1LL9 when prompted) or call Elizabeth Pennock @ 610-304-1482

Q: What is the SCRIP Program?

A: SCRIP cards are gift cards purchased by the school at a discount and sold at face value. The discount is split between tuition credits and the school so that the program is mutually beneficial.

Q: How are SCRIP cards used?

A: SCRIP cards can be used exactly as you use any gift card. By using gift cards (which are like cash) instead of using a credit card, check or PayPal. Each individual company gives back a percentage because they do not have to payout additional fees themselves, thus returning the savings to you and PJPII!

Q: What stores offer SCRIP cards?

A: Hundreds – grocery stores, home improvement stores, and major retailers. To see the complete list of retailers, go to <u>www.glscrip.com</u> and click on "Retailer List."

Q: Where do you get the cards you sell from?

A: We currently have one major vendor, Great Lakes SCRIP Center where we receive all our cards except grocery stores.

Q: Who do you have grocery cards available for?

A: We currently have ACME, Giant Foods and Stauffers (f.k.a. Croppers).

Q: Can you add Wegmans to the list?

A: Currently Wegman's does not participate in the SCRIP program. We have requested participation both from Wegman's and from the Great Lakes Scrip Center to bring Wegman's on board. We hope that they will join us in the future.

Q: Why do you get your grocery cards directly from them and not all the other cards?

A: Great Lakes SCRIP Center is a company that has been around since 1994. They are well trusted, dependable and one-stop shop for most of our gift cards. In June 2002, Carol Burgess and Carol Smith, the founders of Great Lakes Scrip Center, were named West Michigan Entrepreneurs of the Year by Ernst & Young.

The reason we purchase directly from grocery stores is Great Lakes also uses a 1% fee for all cards in their operating costs, so we take that extra 1% from the grocery stores and invest it back in PJPII, our operating costs & our promotions we run throughout the year.

Q: How do I purchase SCRIP cards?

- A: There are a few ways you can purchase your SCRIP cards:
 - 1. Print out the <u>form</u>, fill it in with your order, and send it in with a check in an envelope marked with "PJPII SCRIP ORDER" through your child's folder.
 - 2. Place your order online at <u>www.shopwithscrip.com</u>.
 - 3. Purchase at the Home and School Association meetings.
 - 4. eMail or call us for details!

Q: Once I place my order, how long will it take to receive my cards?

- A: We place our SCRIP card orders one day per week (usually Thursday evenings). All orders received on Thursdays before 6 pm will be delivered via your child's folder, available for pick-up or mailed the following Wednesday/Thursday.
- Q: I placed my order through shopwithscrip.com and I see a rebate much higher than I actually received. Why?
- A: Please remember that the percentages on the websites are what the program receives in total. PJPII receives a portion and you receive a portion. Sometimes the percentages are a little more in PJPII favor to offset operating costs for shipping, supplies, etc. If you ever have any questions or concerns, contact Elizabeth Pennock via email at pjp2scrip@yahoo.com.
- Q: What if I need to order and we are out on a break, have a snow day or my child is home from school on Thursday?
- A: Contact us, we can work with you to ensure your order is placed or received as quickly as possible.

Q: I use the same cards every month. Do I have to fill out an order each time or is there a subscription?

A: Yes! Fill out the <u>form</u> and return to the "PJP SCRIP PROGRAM." You'll start receiving your order on/about the first day of each month. An invoice will be sent with your order. As long as you continue to pay by the due date each month (usually around the 21st or 22nd) you will automatically receive your monthly order.

Q: What if I need to change my order slightly, for instance I need an extra \$25 gift card one time?

A: Simply contact us either through email or your child's folder with your addition or deletion and it'll be incorporated. Please make sure all changes are in by the 22nd of the month in order to make have it included.

Q: Can I start or stop my monthly order at anytime?

A: Yes! Please notify us by the 21st of the month for any changes, additions or cancellations to ensure. Simply email or send us a note through your child's folder.

Q: What if the 1st falls on a Saturday or Sunday or Holiday?

A: We do our best to plan appropriately. We usually get the cards out the Friday before the 1st in this event or during the Holidays we post our anticipated delivery dates.

Q: Who should I make my check out to?

A: PJPII or PJPII SCRIP Program

Q: Can I order on-line?

A: Yes! We have a website: <u>www.shopwithscrip.com</u> that allows you to not only shop for cards on-line, but some cards are available into your email account within minutes of your purchase! Call us for more details!

- Q: I'm not comfortable with my cards being sent home in my son/daughter's bookbag. Is there another way for me to receive my order?
- A: Absolutely! Please contact us and we will arrange another method of delivery.

Q: It only looks like a few dollars here and there. Is the time involved with buying SCRIP cards worth it?

A: Yes! A few dollars here and there adds up quickly! And while you are earning money back towards your tuition, the school is also benefitting from this program. If you ordered \$200 in grocery cards alone each month, annually you would receive \$48 (enough to cover the cost of your stationery supplies each year) in tuition credits. If every family did that, the school would receive near \$19,000 in profit! All for using gift cards instead of credit cards or debit cards. Call Elizabeth Pennock, she'll share her family stories and give you tips on how you can benefit PJPII and your family!

Q: I don't really need the tuition credit. Can I donate it?

A: Yes! Just indicate on your tuition credit form that you would like to either donate your credits to the school or a family in need or a family of your choice anonymously and we'll do the rest.

Q: Can my family members or friends sign up for the program as well?

A: Yes! Grandparents, aunts, uncles, neighbors, and friends can all sign up for the program. Just have them complete the forms or enroll online and indicate that your child should receive the tuition credit. The more people we have join the program the more tuition credit you gain and the more PJPII benefits!

Q: Where do I send my old tuition credits?

A: You can submit your tuition credit in through your child's folder in an envelope marked "SCRIP TUITION CREDIT.", however we are paperless!

Q: When can I expect my tuition credit to be applied towards my SmartTuition account?

A: For paper version credits, once you submit them please allow up to 4 weeks for processing. For paperless versions, we process the details quarterly. You will receive an email or paper version of what has been submitted to our bookkeeper. Once received it takes bookkeeping up to 2 weeks to process.

Q: I show a different amount in my calculations for what my tuition credit should be?

A: Contact Elizabeth Pennock via email at pjp2scrip@yahoo.com

Q: Can I pay for my order using a credit card?

A: No, not at this time, however it is on our wish list.

Q: My SCRIP card didn't work. Now what?

A: Please contact us and we'll help you. Please DO NOT THROW THE CARD AWAY. Without the card we cannot make correct the situation.

Q: Who runs the SCRIP program?

A: The SCRIP program is 100% run by volunteers, overseen by Sister Anne B. McGuire. We do our best to ensure that your orders are filled as quickly and efficiently as possible. We take this program very seriously and run it as if it were our own personal business. If you ever feel you have an issue, question or compliment, please contact us. We have an open door policy and will do our best to resolve your need appropriately.

Q: Who decides the percentage I receive in tuition credit?

A: Sister Anne B. McGuire is the final decision maker on the split, however our vendors are the 1st line of command on how much of a percentage they discount the cards.

Q: Why are some of the percentages as low as 1.5% and some as high as 18%?

A: That is a very good question! Some vendors, such as Walmart already have their items at the lowest possible rate they can in order to be successful, where some other vendors have a higher profit margin and can easily give deep pocket discounts.

Q: Do the gift cards ever expire?

A: No! If you run into any problems, DO NOT THROW YOUR CARD AWAY, contact us and we will help you!

Q: What if the company is going out of business?

A: We receive word up to 2 years ahead if a company is going out of business and will get the word out to everyone to use up those cards quickly.

Q: I bought the wrong card for a gift, may I return it?

- A: Yes. Within 60 days we can exchange it for another card, however we cannot give cash back. If it's been over 60 days we will have to charge a restocking fee so you will not receive the full value. The restocking fee is 10% and then you can apply the difference toward another card. Again, we can not give cash back for cards previously purchased.
- Q: Will I ever have the opportunity to receive more tuition credit, a chance at a free card or any other promotional type events?
- A: Every month this school year we are going to have a promotion to help you receive more benefits in this program as well as try to increase PJPII sales and benefits. Please watch Parent Connect, our website and our flyers for more details. If you feel you missed an event, contact us, we'll share with you our current promotions!

Q: How can I help raise more tuition credit or money for PJPII?

A: Spread the word. Word of mouth is our best marketing effort ever! Show your friends and family how easy this program is and how it benefits you. Currently Elizabeth Pennock has some great examples of how her family has made SCRIP benefit PJPII and save greatly on their tuition! You can also look at our visual aid located on the PJPII website.

Q: Can I volunteer for the program?

A: Absolutely, contact Elizabeth Pennock!

Q: Where can I find more information on the SCRIP program?

- A: There are a few ways you can find more information:
 - 1. The <u>PJPII Website</u>
 - 2. <u>Shop With Scrip</u>
 - 3. Events throughout the school year.
 - 4. Contact us:

Elizabeth Pennock (610.304.1482)

5. pjp2scrip@yahoo.com